

ADDITIONAL GENERAL QUOTATION TERMS

1. Quotes are valid for 30 days and are subject to the availability of Equipment at the time of order.
2. Any revised Quote with the same Part Number or for the same Project supersedes and nullifies any prior quote.
3. Unless stated otherwise all quotes exclude any value – added operations such as machining, leak testing, washing, etc.
4. Pricing, Tooling, Fixturing, etc. are based on quoted estimated annual volumes and Program duration. If actual volumes vary significantly month-to-month, program duration is changed, or the Program cancelled, revised pricing or cancellation charges may apply.
5. Design or Specification changes may affect pricing.
6. Piece Part Price to be adjusted monthly (for material) content only based on actual weight and material cost variation utilizing AMM Free Market monthly indexing (380 AL Ingot).
7. Quotes include General Capital Equipment Investment specifically for the Project and cancellation charges will apply if annual projected volumes are not met.
8. Continuous tooling replacement is excluded unless otherwise agreed in writing in advance. If included, Tooling replacement is solely controlled by the Seller. Any unused funds shall not be refunded upon Program transfer or termination for any reason.
9. Annual reductions are strictly excluded unless mutually agreed to in writing in advance of the Project Award Date. Failure to achieve annual Project Sales Projections negates any annual reduction commitment for the Life of the Program.
10. Callen requires a full Technical Review Meeting to resolve all Design Tolerance and Porosity issues prior to order acceptance.
11. Quoted Prices exclude Packaging and Freight. A packaging change may affect pricing. Shipping containers supplied by Buyer shall be clean and able to protect the parts from damage or contamination during shipping.
12. Quotation includes a level III PPAP. Run-at-Rate demonstrations may require a set-up premium.
13. Prototyping, special sampling not specifically quoted may have added charges to cover expenses to perform and will be quoted upon discovery.
14. Callen's quotation is based on the Buyer being responsible for all product Engineering, Testing and Metallurgical requirements associated with the quoted part.
15. Callen is not responsible for any misinterpretations on any Drawings or Specifications. Foreign language prints and Specifications must be fully translated by the Buyer and provided to Callen.
16. Additional costs may apply when any additional layout sampling or extended Capability Studies are requested or if Callen is required to utilize Buyer's specific forms.

17. Approval of samples - Before production is commenced, samples will be submitted for Buyer's approval, which is to be given within 10 days, if they conform to the approved Blue Prints, or corrections specified as promptly as conveniently possible. Final Die payment is due payable within 10 days of PPAP sample submission to customer.
18. Subsequent operations - Performance of subsequent machining or finishing operations by Buyer, or at Buyer's direction, indicates acceptance of the part. Seller assumes no responsibility for such machining or finishing costs. Such parts may be returned for metal credit, only, FOB Seller's plant.
19. Inserts - Inserts, when used, are not included in Seller's prices, unless otherwise addressed by mutual agreement, and are to be furnished by Buyer F.O.B. Seller's plant. Their design is subject to Seller approval: they must be uniform, accurate and free from dirt and burrs. Inserts received by Seller are not subject to inspection or count, and if they are defective Seller assumes no liability for damage to Dies, Tools or Fixtures caused by such defects. Castings made with such defective inserts are not subject to rejection by Buyer, by reason of excessive fins, flash, inaccuracy or imperfections caused by such inserts. As a certain amount of spoilage is unavoidable, inserts should be supplied with a scrap allowance. Inserts will be stored and handled at Buyer's risk. Seller assumes no responsibility for losses, or spoilage in production, other than fair and reasonable care. Production losses caused by shortage of inserts are to be paid by Buyer. To avoid such losses, Seller makes it a rule not to set up dies until all inserts for a particular run are in Seller's plant.